Ada, Kansas
July 1, 1966
Representative Bob Dole
243 Cannon House Office Building
Washington, D.C. 20515

Dear Mr. Dole,

There seems to be a lot of discussion on the milk situation. The biggest problem for dairy farmers, right now, is the feed situation. High cost of production is gradually putting us out of business, but, with no roughage or grain, we will be out of business and the taxpayers will be out of milk.

I have enclosed our last copy of our dairy newsletter. It is the May issue. We won't get the June copy till July is well on its way. June is gone and we won't get paid for our June milk till July 15. We are in the Wichita area and Order no. 73 Hillsboro, Kansas.

As you can see the marketing order was $5.25, but, we got $4.54. 71 cents goes for association dues. We pay 35 cents a hundredweight for hauling charges. The Tiptop Dairies deduct 10 cents a hundred for what they call a retirement fund, but, it is operating money for the company. We need it ourselves, we pay income tax on it and have no use of it in our business.

RECEIVED
Jul 5, 1966
BOB DOLE
It takes \$1.00 a hundredweight to buy grain for the cows. The balance left is supposed to pay for electricity, cleaning and sanitizing solution, filters, replacement parts to the milking equipment, mechanical breakdowns. There isn't much left to buy machinery with to put up roughage with. There is taxes, gas, oil, seed, fertilizer, repair to machinery, there is always hidden expenses, and they are the expensive ones. The upkeep of a water system for a dairy is quite expensive. Everything for a dairy has to pass sanitary inspection rules.

There isn't nothing left for living. Now, we know nobody is making us stay out here on the farms. It isn't bad a life, but, we want the same kind of living conditions our City Cousins have, shorter working days and more pay.

Once a farmer quits now-a-day, he doesn't go back. The farm buildings are soon torn down. You might say the farmers are gradually going on a strike. We have no young farmers coming back to the farms. They don't like the long hours and low income. There is no skilled farm labor.

Does our Congressmen realize what farm machinery and farming is like today. The horse and buggy days are gone and only for museum attraction.

The only way we are operating today, we have lots of creditors.
MILK MARKET FOR APRIL, 1966
(3.5% Butterfat)

PRODUCTION

The 1,004 members of The Southwest Milk Producers Association delivered 36,507,951 pounds of milk to the market in April, 1966. This is an average of 1,216,932 pounds per day, or 1,212 pounds per day for each producer. Compared to March, production per member was HIGHER by 47 pounds or 4.0%.

In April, approximately 72.0% of your milk was utilized as Class I. This is a DECREASE of 1.5% from March.

(continued on page 3)

Milk Trailer Fire

If you have ever wondered whether a milk trailer will burn or not, it will. Pictured above is a 5,500 gallon trailer which was damaged by fire the night of May 17th.

Clyde Gann, Southwest driver, was taking a load of milk from Wichita to Colorado Springs. He was a few miles west of Dodge City when a tire blew out. When he found a place to pull off the highway, the other dual tire was flat and smoking. He watched the tires for about 15 minutes and then caught a ride back to Dodge City. While he was gone, spontaneous combustion occurred and all eight trailer tires plus the spare burned.

Damage amounted to nine tires, undercarriage ruined, insulation, inside and outside covering damaged to some extent. The trailer is now being repaired by the factory.

Court Grants Central-Southwest Judgment Against Former Real Milk Manager

The Central-Southwest Dairy Cooperative, of which The Southwest Milk Producers Association is a member-stockholder, won two district court lawsuits in Albuquerque, New Mexico, April 22nd, which had alleged that Steve Vidal, Jr., former manager of Real Milk Company, had drawn company funds for his own personal use.

District Judge Robert W. Reidy granted Central-Southwest Dairy Cooperative a judgment against the American Bank of Commerce and then allowed the bank to recover the amount that Mr. Vidal had paid them from company funds to retire a personal loan that Vidal had with the bank.

In a separate lawsuit, which had been consolidated with the suit, Judge Reidy ruled that the Great American Insurance Company, bonding agent for Central-Southwest, was liable to that organization for the amount covered by the bond. Central-Southwest had filed suit against the bonding company for failure to cover losses from the alleged misappropriation of funds by Vidal.

In their testimony, Central-Southwest alleged that Steve Vidal had diverted to his own use $49,466.00 of Real Milk Company funds.

Vidal, acting as his own attorney, alleged he had authority to write checks on the (continued on page 2)
Following is a list of members whose last three counts from the Health Department totaled 60,000 or less.

**DODGE CITY PRODUCERS**

Donald Miller  
Million Dairy  
Jacob Whitteell  
Wm. P. Koehn  
Janet Kuehn  
Howard Keltner  
Elise Mae Meredith  
Arnold Reimer  
Emerson Koehn  
Eled Burchart  
C. A. Burchart  
Dorret Dowarok  
Raymond Frick  
Delbert Setzkorn  
Herb Bowman  
Vernon Harms  
C. E. Dietz  
George Harms  
Ronald Humxdan  
M. H. Roth  
Duane Denton  
Leland Johnson

**PITTSBURG PRODUCERS**

Q. H. Kimbrough  
Arthur Kuhn  
Raymond Staub  
George Ebbinghaus  
Gale Brock  
Doyle Sappington  
Lawrence Newalder  
Marvin Frier  
Bill Herron  
E. D. Schilling  
Virgil Glover  
Virgil Hoover  
Hubert Prater  
Melvin Seaver  
Dale Herford  
Wayne Evans  
Louis Bruffett  
J. H. Hubler  
Jerry Carnes  
Homer Hood  
Herrol Eden  
E. F. Branhamb, Jr.  
Sidney Fields  
Dave Sevilla  
Jesse Cole  
M. R. Senters  
John Patterson  
Neil Shumaker  
Merle Westmore  
Lillian Fischer  
E. L. Ryalton  
Clifford Copeland  
S. R. Conrad  
Jack Morris  
Bob Lewis  
Roy Rafferty  
Guarald Graves  
Harold Hall  
Claude Dixon  
Lake Park  
Ezra Hart  
Edwin Vogel  
Bill Ridenedour  
Joe Swanson  
Roland Billington  
Tony Brackett  
Lee Jones

**SOUTHWEST PRODUCERS**

Melrose Morey  
Roy Morey  
Jness Nelson  
Phillip McNew  
Ed Suttle

R. M. Banwart  
Chester Hale  
Neil Deve  
Francis Swanwick  
Herman Ludwig  
T & C. Schmid  
Raymond Wegner  
Eugene & Glen  
Carnahan  
William A. Pickett  
Alva Marr  
E. B. Moore  
Lester L. Greer  
Clarence Tallman  
Ray Taylor  
William A. Stich  
E. E. Brookshie  
Hobart Peterson  
Bill Kullenberger  
S. O. Bozman  
Lee W. McCabe  
Delbert Daniels  
Em Brinkman  
R. C. Myers  
Richard Rice  
Fay Noland  
Frank Cook  
Aumor Burchie  
T. W. Kerton  
B. C. Thompson  
Harold Gay  
Harry Humbolt  
Lee Greer  
Reuben Schultz  
Archie Decker  
Ed Stohlgren  
Clarence Raymond  
Lee Shultz  
H. B. Myer

**WICHITA PRODUCERS**

Walter Wehnmeier  
Edwin Crosslin  
Alfred Thiessen  
Darrell Perkins  
Carl Clark  
Glen Auk er  
Benny Jones  
John VanDyne  
Floyd Payne  
Willis Rutter  
Abbot Arthur  
Vincent Harriman  
Oty Post  
C. M. Wallace  
E. L. Wint  
William Michael

**HAYS PRODUCERS**

Adolph Binder  
Alos & Robert Binder  
Paul Binder  
Marvin & Frank Braun  
Robert Braun  
F. Hays Kansas  
State College  
Jake Gaumster  
Alos Gross  
Leo Gross  
Armedt Hammerschmid

**SALINA PRODUCERS**

John Roesner  
Marion Anderson & Son  
J. W. Carlin  
A. C. Perry & Son

**GARDEN CITY PRODUCERS**

Garren City Experiment Station  
E. H. Gardner  
Dennis Goss  
Duane Millspa  
Sam Stora  
Wilbert Goetz

**BACON PRODUCERS**

Richard Diedrick & Son  
Floyd Oliver & Son

**GARDEN CITY PRODUCERS**

Arnold Albers  
Bob Osmeyer  
Maurice Ladenburger  
Boyd Beamer  
Alva George  
Alvin Conway

**WICHITA PRODUCERS**

Marion Atkinson  
Horace Vanranken  
Victor Riche  
Virgil Baum  
John H. Beighlanks  
R. N. Blick, Sr.  
Hunt Bros.  
Steve Eck  
Vernon Eck  
Tom Trantham  
Benny Ricke  
K. Dale Werner  
Louis Dohm

**0-99 Route**

Ama H. Hostetler  
A. R. King  
Ellis D. Youle  
John Ewartz  
Stan Troyer  
Willbur Troyer  
Clarence P. Latta  
Eugene H. Mattrow  
F. Nevin Turner  
Charles E. Rhoads  
Kerry Creed  
R. K. Peterson

**100 Route**

Donald Pizkey  
Jacob & Dick Dairy  
Elmer M. Stucky  
Ransom Stucky  
Dale E. Thompson  
Waller L. Unrucht  
Keith Davision  
Gus E. Koehn  
Monno E. Koehn  
Martin Koehn  
Harvey K. Schmidt  
Harvey E. Koehn  
George J. Schaefer

This document is from the collections at The Robert J. Dole Archive and Special Collections, University of Kansas. http://dolearchive.ku.edu
Pictured above are some of the directors and delegates of The Southwest Milk Producers Association and Tip Top Dairies who attended an American Dairy Association meeting in Wichita on May 17.

The purpose of this meeting was to hear the results of the recently conducted milk promotion study which was conducted by the ADA and the United States Department of Agriculture. In general, the study showed that non-brand advertising of milk **DOES** return more money than the cost of the advertising—when the advertising rate is 30c per capita or less on a yearly basis.

The Southwest Milk Producers Association and TipTop Dairies will appoint a committee to further review the available information with ADA officials to try to determine if non-brand advertising of milk would be profitable (and to what extent we should advertise) in our trade area.

Shown above are Allen and Paul Schmidt of the Junior Farmers 4-H Club of Ellis County. The boys received a blue ribbon at Regional 4-H Day at Norton on their dairy demonstration entitled, "Tender Loving Care."

A top blue ribbon was received at the Ellis County 4-H Day entitling the team to compete at the Regional. The Schmidt boys also gave the team demonstration over KAYS-TV.

Allen and Paul give a great deal of credit for the information presented to the Herd Management calendar of the Southwest Milk Producers Association.

Mr. and Mrs. Cyril Schmidt, Route 1, Hays, are the parents of these fine future dairymen.

---

**LEARN EARLY AND WELL**

**MILK MARKET**

(continued from page 1)

but an INCREASE of 4.4% from April, 1965. Without out-of-state Class I sales of 8,265,445 pounds during April, which is an all time high for the Association, the Class I utilization would have been only 49.3% of your production, and the price would have been about 34 cents less per hundredweight.

Member milk was produced in the various markets as follows:

Order No. 71, including member milk in the Neosho Valley Federal Milk Marketing Order, totaled 6,393,402 pounds, or 213,113 pounds per day. This is an increase of 9,385 pounds per day or 4.6% in member production from March. Compared to April, 1965, production is just about the same this year. Class I utilization was 57.7% for April, 1966, which is DOWN 5.3% from last month, but 5.4% HIGHER than last year.

Order No. 73, including milk from Hillsboro, Arkansas City, Wichita, and El Dorado members, totaled 21,397,355 pounds or 713,245 pounds per day. Compared to March, production is UP 23,792 pounds per day or 3.5%. Class I utilization in the Wichita area was 74.3% for April, which is DOWN only 0.4% from March, but 0.2% HIGHER than it was in April of last year.

Order No. 74, including milk from Hays, Russell, Dodge City, and Southwest Kansas areas, totaled 7,754,808 pounds or 258,494 pounds per day. This is an INCREASE of 11,363 pounds per day, or 4.6% from March deliveries or 247,131 pounds per day. Class I utilization was 77.1% in April which is DOWN 1.8% from March, but 12.6% HIGHER than April, 1965. Compared to one year ago, production is DOWN about 3.9%.

Milk production in April in the Salina area totaled 962,386 pounds or 32,080 pounds per day. Compared to March, production is UP 1,075 pounds per day or 3.5%. Compared to April, one year ago, production is DOWN about 3.2%. During April, approximately 74.7% of the milk was utilized as Class I. This is up 1.2% from last month, and 18.8% HIGHER than last year.

**ORDER PRICES**

The Class I price for May, 1966 for Federal Order No. 71 is $4.89 per cwt. for milk testing 3.5%. For Wichita, the Class I price is $5.25 and for Southwest Kansas, the Class I price is $5.48. This is the same price as April for Order 73, (continued on page 5)
### Member Market Statistics

#### Number of Producers

<table>
<thead>
<tr>
<th>Month</th>
<th>1965</th>
<th>1966</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>1053</td>
<td>1017</td>
</tr>
<tr>
<td>February</td>
<td>1049</td>
<td>1012</td>
</tr>
<tr>
<td>March</td>
<td>1043</td>
<td>1005</td>
</tr>
<tr>
<td>April</td>
<td>1043</td>
<td>1004</td>
</tr>
<tr>
<td>May</td>
<td>1044</td>
<td>1025</td>
</tr>
<tr>
<td>June</td>
<td>1144</td>
<td>1096</td>
</tr>
<tr>
<td>July</td>
<td>1053</td>
<td>1049</td>
</tr>
<tr>
<td>August</td>
<td>1033</td>
<td>1028</td>
</tr>
<tr>
<td>September</td>
<td>1028</td>
<td>1028</td>
</tr>
<tr>
<td>October</td>
<td>1022</td>
<td>1022</td>
</tr>
<tr>
<td>November</td>
<td>1020</td>
<td>1020</td>
</tr>
</tbody>
</table>

#### Average Daily Delivery Per Producer (Excluding Degraded)

<table>
<thead>
<tr>
<th>Month</th>
<th>1965</th>
<th>1966</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>1064</td>
<td>1076</td>
</tr>
<tr>
<td>February</td>
<td>1066</td>
<td>1101</td>
</tr>
<tr>
<td>March</td>
<td>1090</td>
<td>1165</td>
</tr>
<tr>
<td>April</td>
<td>1156</td>
<td>1212</td>
</tr>
<tr>
<td>May</td>
<td>1202</td>
<td>1164</td>
</tr>
<tr>
<td>June</td>
<td>1144</td>
<td>1202</td>
</tr>
<tr>
<td>July</td>
<td>1064</td>
<td>1144</td>
</tr>
<tr>
<td>August</td>
<td>1033</td>
<td>1049</td>
</tr>
<tr>
<td>September</td>
<td>1023</td>
<td>1023</td>
</tr>
<tr>
<td>October</td>
<td>1022</td>
<td>1022</td>
</tr>
<tr>
<td>November</td>
<td>1020</td>
<td>1020</td>
</tr>
</tbody>
</table>

#### Total Producer Receipts

<table>
<thead>
<tr>
<th>Month</th>
<th>Class</th>
<th>1965</th>
<th>% Class</th>
<th>1966</th>
<th>% Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>Class I</td>
<td>34,731,372</td>
<td>76.0</td>
<td>33,908,055</td>
<td>78.5</td>
</tr>
<tr>
<td>February</td>
<td>Class I</td>
<td>31,320,385</td>
<td>73.7</td>
<td>31,193,185</td>
<td>72.1</td>
</tr>
<tr>
<td>March</td>
<td>Class I</td>
<td>35,255,555</td>
<td>75.2</td>
<td>36,310,819</td>
<td>73.5</td>
</tr>
<tr>
<td>April</td>
<td>Class I</td>
<td>38,892,197</td>
<td>60.7</td>
<td>36,507,951</td>
<td>72.0</td>
</tr>
<tr>
<td>May</td>
<td>Class I</td>
<td>35,714,776</td>
<td>61.1</td>
<td>35,107,288</td>
<td>65.3</td>
</tr>
<tr>
<td>June</td>
<td>Class I</td>
<td>33,599,952</td>
<td>67.6</td>
<td>35,107,288</td>
<td>65.3</td>
</tr>
<tr>
<td>July</td>
<td>Class I</td>
<td>33,113,367</td>
<td>69.5</td>
<td>33,113,367</td>
<td>78.5</td>
</tr>
</tbody>
</table>

#### Class Prices — 3.5%

### Wichita Southwest Kansas Neosho Valley

<table>
<thead>
<tr>
<th>Month</th>
<th>1965</th>
<th>1966</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>$4.99</td>
<td>$4.92</td>
</tr>
<tr>
<td>February</td>
<td>$4.99</td>
<td>$4.92</td>
</tr>
<tr>
<td>March</td>
<td>$4.99</td>
<td>$4.92</td>
</tr>
<tr>
<td>April</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>May</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>June</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>July</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>August</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>September</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>October</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>November</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
<tr>
<td>December</td>
<td>$5.16</td>
<td>$5.26</td>
</tr>
</tbody>
</table>

### Lowes Use Class*

<table>
<thead>
<tr>
<th>Month</th>
<th>Wichita-Southwest</th>
<th>Neosho Valley</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>$4.18</td>
<td>$3.18</td>
</tr>
<tr>
<td>February</td>
<td>$3.18</td>
<td>$3.39</td>
</tr>
<tr>
<td>March</td>
<td>$3.18</td>
<td>$3.34</td>
</tr>
<tr>
<td>April</td>
<td>$3.18</td>
<td>$3.23</td>
</tr>
<tr>
<td>May</td>
<td>$3.18</td>
<td>$3.24</td>
</tr>
<tr>
<td>June</td>
<td>$3.18</td>
<td>$3.22</td>
</tr>
<tr>
<td>July</td>
<td>$3.17</td>
<td>$3.21</td>
</tr>
<tr>
<td>August</td>
<td>$3.19</td>
<td>$3.25</td>
</tr>
<tr>
<td>September</td>
<td>$3.21</td>
<td>$3.25</td>
</tr>
<tr>
<td>October</td>
<td>$3.24</td>
<td>$3.27</td>
</tr>
<tr>
<td>November</td>
<td>$3.28</td>
<td>$3.32</td>
</tr>
<tr>
<td>December</td>
<td>$3.39</td>
<td>$3.45</td>
</tr>
</tbody>
</table>

### Member Prices**

<table>
<thead>
<tr>
<th>Month</th>
<th>Neosho Valley</th>
<th>Wichita</th>
<th>Western Kansas</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>$4.36</td>
<td>$4.51</td>
<td>$4.51</td>
</tr>
<tr>
<td>February</td>
<td>$4.36</td>
<td>$4.54</td>
<td>$4.54</td>
</tr>
<tr>
<td>March</td>
<td>$4.36</td>
<td>$4.56</td>
<td>$4.56</td>
</tr>
<tr>
<td>April</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>May</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>June</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>July</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>August</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>September</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>October</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>November</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
<tr>
<td>December</td>
<td>$4.36</td>
<td>$4.58</td>
<td>$4.58</td>
</tr>
</tbody>
</table>

---

*Wichita Class II Price (Cottage Cheese) is the Class III Price plus 15 cents. Southwest Kansas Class II and Wichita Class III prices are the same.

**Net Prices paid to members after association dues and Dairy Council have been deducted.
Hay Quality

The amount of money you get from milk production depends on the quality of hay you have made this summer. K-State dairy specialist, Ralph Bone-witz, says to get high quality feed an early cutting of hay is necessary. First cutting of legumes could profitably be made in the pre-bud state. Experiments in Washington State indicate that alfalfa hay cut before the bloom stage was worth 75 per cent more per ton for milk cows than when cut in full bloom. Thus, much of the potential feeding value of hay is lost by delaying cutting time too long. A ton of good alfalfa hay has the same feeding value as 23 bushels of corn.

Honor Roll (Cont'd from page 2)

300 Route
Noah Koehn
Harold Molen
Delbert Dreier
Fredrick & Schendedor
N & H Dairy
Robert Siemens
Thomas E. Hall
Arnold H. Schmidt
Wm. J. Bergkamp
Schmidt Bros.
Walter H. Schmidt
Alvin Schmidt
Highland Dairy

500 Route
Metz & Son
Leo Marrs
Jack & Ramona Molen
H. or Edna Klinger
Francis L. Eaton
Lee Kelly
Ralph L. Palmer
Ray Strode
Guy DeWitt
Charles W. Barr
Alvin Herbers
Lothine Webster
John Scheirling, Jr.
Vern G. Rosebaugh
Raymond House
John V. Haase
Jerry D. White
F. B. Daniel & Son

600 Route
Wayne Casley
Gary Krehbiel
Ralph Schroeder
Joe Stucky
Lee Hayes
Harvey Goering
Howard O. Wells
Willard E. Wedel
Bayar Farms
Harvey H. McCoy

800 Route
CCC Dairy
Loyd P. Call
Roy Barger
W. L. Woolard
B. L. Dunbar
Clark M. Bauman

1000 Route
P. J. Schmidt & Son
Herman B. Goering
Cottonwood Acres Dairy
Homer D. Goering
H. B. Schmidt, Jr.
& Son
Daniel Guhr
Elmer & Gene
Knackstedt
Orlin W. Goering
Willard S. Drlksen
Henry Unruh
Eskil Unruh

1100 Route
Jerald Murer
Ronald J. Andres
Wells Dairy
Charles Leis
Dale E. Goldsmith
Joseph N. Weber
L. A. Hoppe
George Farmsworth
Leon D. Hillman
Walter Stuhlsatz

2100 Route
Claire D. Graber
John F. Mies
Marvin L. Werner
& Sons
Lawrence Baalmann
Gail Woodard
Ed Lubbers & Sons
M. W. Schmidt & Sons
Victor A. Rausch
Gilbert M. Bergkamp
O. O. Tope
Clarence Belcher
Paul L. Jacobs
R. J. Schock

2200 Route
Hudson Dairy
Alvin Engelland
Ralph E. Henry
Jerry Eberhart

2700 Route
Glenn Shaffer
Paul E. Goodin
Henry Johnson
Robert H. Hackney
H. Burton Zech
Wallace J. Beckner
C. E. Boatright
Avella E. Schuemman
Jay Brothers
C. Curtis Unger
Estel J. Watt

3000 Route
Raymond Wagler
Raymond Headings
Henry A. Miller
Roman S. Beachy
Oliver E. Troyer

3200 Route
Walter J. Lauer
Roman J. Klausmeyer

3500 Route
Ansel B. Ellis
Earl Livingston
Kenneth E. Kraus
Sanadah & Sons
Donald W. Rigdon

3900 Route
P. B. Lewis & Sons
Wm. F. Russell
Robert Bellar
O. J. Whitman
Richard Roebuck
Carroll & Dale Pickell
H. Lee Meats

4000 Route
Fred Edgers
Barker Bros.
Carl Briggsman
Raymond Briggeman
Donald Brubaker
Dale Crosoy

NEAREST ANSWER
...TO FARM CLEAN-UP PROBLEMS

Goulds Watergun

High Pressure Utility Pump

- Kicks 80 pounds to intake pressure
- Delivers 6 gallons per minute
- Cuts clean-up time in half

Available through The Southwest Milk Producers Association

Newest Answer

SOUTHWEST DAIRY NEWS

May, 1966

THE DIVERSE CORPORATION

212 W. Monroe St., Chicago, Ill. 60606
Tell me how Labor Saver cleans bulk tanks easier.

Name
Address
City
State Zip

THE DIVERSE CORPORATION

This document is from the collections at
The Robert J. Dole Archive and Special Collections, University of Kansas.
http://dolearchive.ku.edu
FOR SALE: Choice Registered Holstein bulls from high record classified dams. Sons and grandsons of "Gold Medal" sires, Sheriac Holstein Farm, Conway Springs, Kansas.


FOR SALE: Grain Drill, 10x16 high wheel with press wheels. It is a John Deere in good condition. Price $175.00. David A. Bontrager, Route 2, Haven, Kansas, Phone Haven 5-3661.

FOR SALE: 335 Gal. Zero Vacuum Tank, Harold Snyder, Route 1, Douglas, Kansas.


WANTED: Housekeeper to live on modern dairy farm. Wilbert Goetz, Park, Kansas.

FOR SALE: DeLaval 2 Unit Glass Pipeline, washer, releaser, 2 years old. Arthur M. Ayers, Route 1, Altoona, Kansas. Phone Benedict, 698-2282.

FOR SALE: My 510 acre farm, nicely arranged and located for dairy, hog or poultry, or growing cattle. Barn (62'x62') struck by lightning and burned. All except approximately 25 acres in alfalfa, brome and lespedea. Must retire on account of age and am alone. Ten acres in city limits, balance joins. Two good houses, two good brooder or laying houses, 16'x48', city water, electricity, and gas. At one time, a dairy farm, later turkey grower farm, hogs and cattle. Please notify if you know of any interested person. Priced to sell. G. L. Miller, Grenola, Kansas.

FOR SALE: 3 Chore Boy Milker units with claw and teat cup assembly and Electric Master Pulsator. 2 strainers, stainless steel, uses 6½ inch disc and 10 inch disc. Raymond Rose, southeast of Cheney on U.S. 54; 1 mile north and ½ west. Phone KI 2-3258.

WANTED: A breed of squirrel that will eat nuts that don't know what is wrong with the rural economy. Joe Swanson, Box 67, Lenapah, Oklahoma.

FOR SALE: 39 Holstein Cows with DHIA records; 8 Bred Heifers; 300 Gal. Bulk Tank; 2-Unit Surge buckets and milkers. Eldon C. Goering, Route 1, Newton, Kansas. Phone AT 3-3186, 3 miles north and ½ mile west of K-15 and north 81 By-Pass, north of Newton.

WANTED: Holstein heifer calves out of top producers. Harry E. Baer, Box 67, Valley Holstein Farm, Harper, Kansas. Phone 538-3162.

FOR RENT: Eleven quarters of dairy or beef farm. Harlin Fischer, Ellis, Kansas.

HELP WANTED: I need a man to operate tractors, combine and trucks, who wants to work for the summer, or full time work for all. Would also trade for beef cows or hogs. Tony Koob, 16057 E. Central, Wichita, Kansas.


FOR SALE: 300 Gal. Zero Stainless Steel Milk Tank, like new; 50' Stainless Steel pipe; Perfection 4-Unit Milker; $1,800.00 for all. Would also trade for beef cows or hogs. Tony Koob, 16057 E. Central, Wichita, Kansas.

FOR SALE: Four good healthy Brown Swiss Jersey Cross Milk Cows, five and six years old with records up to 12,160 lbs. Henry Yoder, Crystal Springs, Kansas.

FOR SALE: Real good mounted M & M 7-ft. mower, hydraulic or manual lift, $90.00. Kelley Ryan side delivery rake, good condition, $100.00. John Deere Surflex disc tiller, Model 2200A, 10½-ft. 26 inch discs, 10 inch spacing, scaled bearings, hydraulic lift, perfect condition, $550.00. Guy Barbo, Lenora, Kansas, Phone LO 7-3252.

WANTED: Holstein heifers to freshen September to December; could use Swiss, too. Guy Barbo, Lenora, Kansas. Phone LO 7-3252.

WANTED: Two or three unit pipeline with releaser or pump. A. H. Borders, Arlington, Kansas, Phone 538-3162.
## CENTRAL-SOUTHWEST SUPPLIES

### CHEMICALS

<table>
<thead>
<tr>
<th>Description</th>
<th>Quantity</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liquid Chlorine Sanitizer, 1 Gal.</td>
<td></td>
<td>$1.10</td>
</tr>
<tr>
<td>Powdered Chlorine Sanitizer, 6 Lb.</td>
<td></td>
<td>$2.35</td>
</tr>
<tr>
<td>Iodine, 1 Gal.</td>
<td></td>
<td>$3.05</td>
</tr>
<tr>
<td>Non-Foaming Acid Cleaner, 1 Gal.</td>
<td></td>
<td>$2.50</td>
</tr>
<tr>
<td>Chlorinated Tank Cleaner, 10 Lb.</td>
<td></td>
<td>$2.70</td>
</tr>
<tr>
<td>Chlorinated Pipeline Cleaner</td>
<td></td>
<td>$6.00</td>
</tr>
<tr>
<td>Rubber Cleaner, 5 Lb.</td>
<td></td>
<td>$1.65</td>
</tr>
<tr>
<td>Laundry Detergent, 15 Lb.</td>
<td></td>
<td>$3.65</td>
</tr>
<tr>
<td>Liquid Household Detergent, 1 Qt.</td>
<td></td>
<td>$1.05</td>
</tr>
<tr>
<td>Calf Milk Replacer — 50 Lbs.</td>
<td></td>
<td>$8.85</td>
</tr>
<tr>
<td>Central-Southwest — All Milk</td>
<td></td>
<td>$6.25</td>
</tr>
<tr>
<td>Southwest — Cereal &amp; Milk</td>
<td></td>
<td>$6.75</td>
</tr>
</tbody>
</table>

### FILTERS

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>4 9/16&quot;, per box</td>
<td>$ .80</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$2.25</td>
</tr>
<tr>
<td>Case (36 Boxes)</td>
<td>$23.65</td>
</tr>
<tr>
<td>61/2&quot; Single Face Round, per box</td>
<td>$1.05</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$3.00</td>
</tr>
<tr>
<td>Case (36 Boxes)</td>
<td>$34.20</td>
</tr>
<tr>
<td>61/2&quot; Round Rigid, per box</td>
<td>$ .80</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$2.25</td>
</tr>
<tr>
<td>Case (36 Boxes)</td>
<td>$25.65</td>
</tr>
<tr>
<td>9&quot; Round, per box</td>
<td>$2.10</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$6.00</td>
</tr>
<tr>
<td>Case (18 Boxes)</td>
<td>$33.40</td>
</tr>
<tr>
<td>101/2&quot; Round, per box</td>
<td>$2.25</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$6.60</td>
</tr>
<tr>
<td>Case (18 Boxes)</td>
<td>$21.35</td>
</tr>
<tr>
<td>6&quot;x 6&quot;, per box</td>
<td>$ .85</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$2.45</td>
</tr>
<tr>
<td>Case (36 Boxes)</td>
<td>$28.40</td>
</tr>
<tr>
<td>61/2&quot;x 61/2&quot;, per box</td>
<td>$1.00</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$2.85</td>
</tr>
<tr>
<td>Case (18 Boxes)</td>
<td>$34.00</td>
</tr>
<tr>
<td>9&quot;x 18&quot;, per box</td>
<td>$3.50</td>
</tr>
<tr>
<td>3 Boxes</td>
<td>$10.00</td>
</tr>
<tr>
<td>Case (18 Boxes)</td>
<td>$39.10</td>
</tr>
<tr>
<td>2 3/16&quot;x 12&quot; Rigid Sock</td>
<td>$3.50</td>
</tr>
<tr>
<td>2 3/16&quot;x 24&quot; Rigid Sock</td>
<td>$5.45</td>
</tr>
<tr>
<td>12&quot;x 200&quot; Roll</td>
<td>$6.30</td>
</tr>
</tbody>
</table>

---

SOUTHWEST DAIRY NEWS

1601 South Sheridan
Wichita, Kansas 67213
Dear [Name],

Ada, Kansas

This will acknowledge your letter of July 1 with which you enclosed a copy of the *Southwest Dairy News* for May, 1965.

It is not difficult to see why dairy farmers are finding it difficult to continue operations when considering the figures you cited, and the almost endless list of expenses required for operations. As you indicated, no one compels people engaged in dairy farming to stay in that business, but neither should they be forced to retire from this occupation for inability to make both ends meet. The Nation cannot afford to lose anymore of its farm population, because the trend from the farms to the cities has already created far too many problems for our Nation.

Administration action in authorizing increases in dairy imports recently certainly cannot help to improve dairy prices, and it would appear to me that our Nation's farmers should come first in the consideration of such matters by our Executive Department.

If I may be of assistance in any way, do let me know.

Sincerely yours,

BOB DOLE
Member of Congress

[Counties listed]

[Signature]

[Date]

[Address]

[Postmark]